



We Eliminate Obsolescence by Extending the Life of Your Legacy Equipment

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Fight Obsolescence

ZT Technology Solutions' mission is to extend the life of your legacy telecom investment by fighting obsolescence.

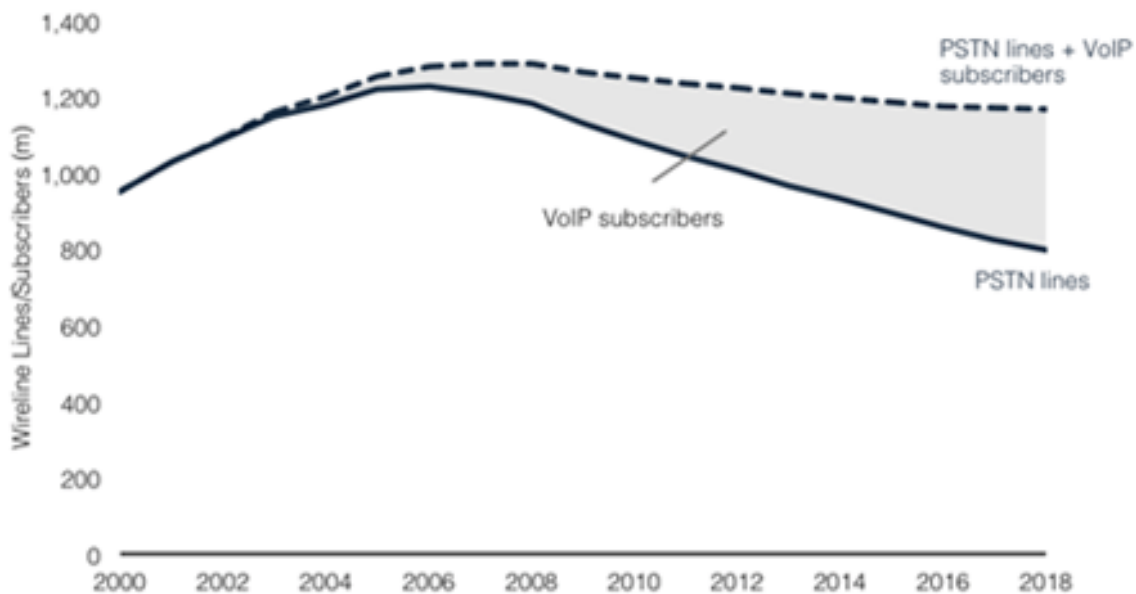
Extend the life of Legacy Telecom Equipment



The B-52 introduced in 1952, over 60 years ago. During that time, it has undergone many updates and upgrades that have allowed it to continue to be a critical part of the U.S. Air Force. It is expected to serve into the 2040s.

Fixed line telephony: a far cry from dead

Global Wirelines, PSTN vs. VoIP, 2000-2018



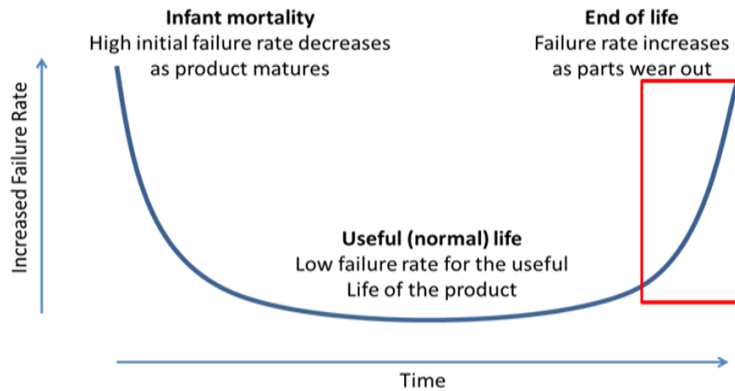
Source: TeleGeography

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End of Product Life Cycle

Telecom Components are MD-ed (Manufacture Discontinued) or EoL-ed (End-of-Life). Repair and Replace strategies are necessary to avoid lack of spare parts and catastrophic network failures.

Failure Model (Bathtub Curve)



What's the mileage reading on your Telecom Network Switches?



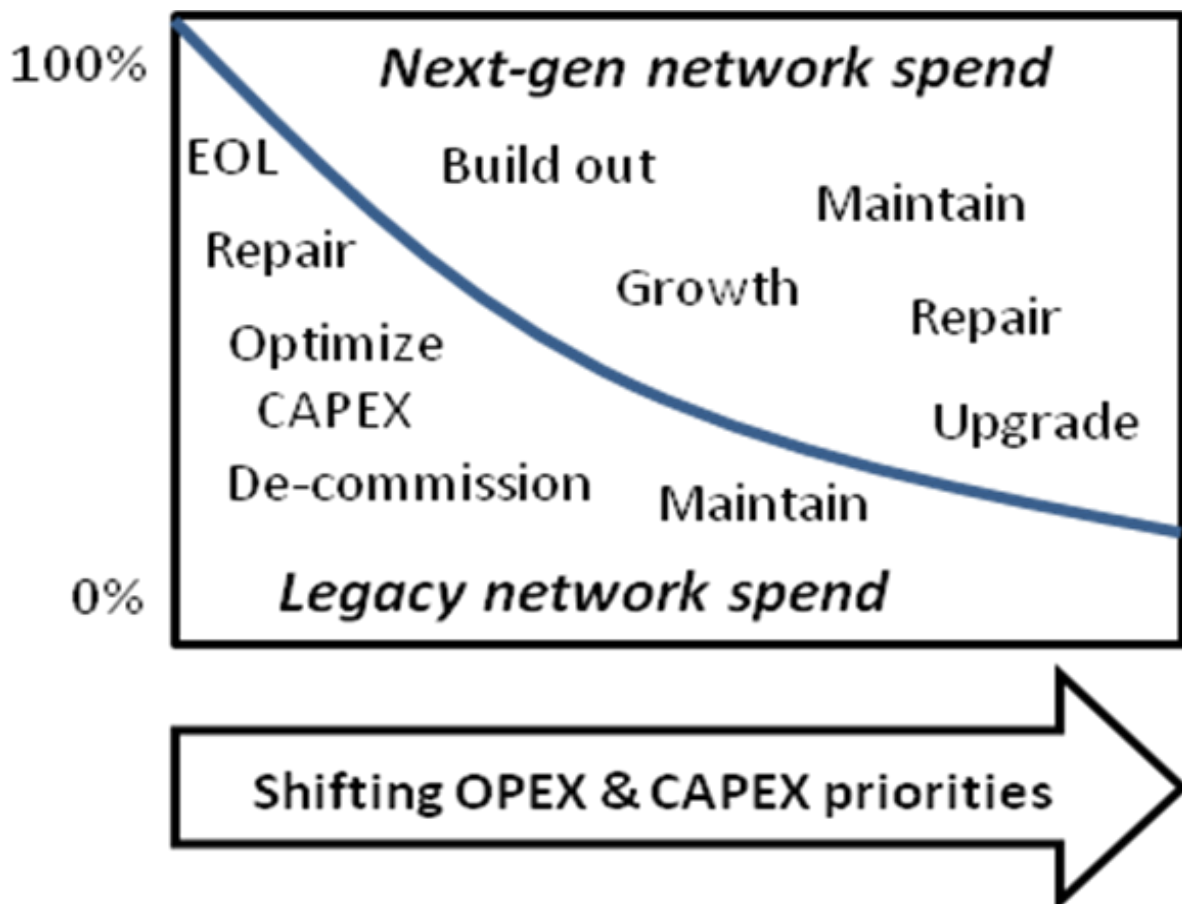
Integral parts of the average Telecom network are almost 30 years old!

Market Trends



- Aging telecom network
- Subscribers decreasing 10% per year
- Wireline maintenance costs increasing
- Vendors exiting legacy business
- Lack of technical support and repair capability threaten major service disruption
- Cost to Migrate to next generation is too expensive

Customer Challenges



How do I support my current legacy network?

- Workforce retiring
- OEMs (Original Equipment Manufacturers) reducing expertise and declaring MD or EOL

How do I reduce my legacy maintenance costs?

- Costs increase 10% – 30% per year
- Alternative to OEM

We Redefine Life Cycle Management and Eliminate Obsolescence

Our list of clients includes **Alcatel-Lucent, AT&T, Verizon, CenturyLink, Frontier Communications, Horizontel, PrimeLink, Northland Communications, SRT Communications, and Boston Globe.** We support a diverse range of products from **Genband/Nortel, Alcatel-Lucent, Ericsson, Ciena, and others.**

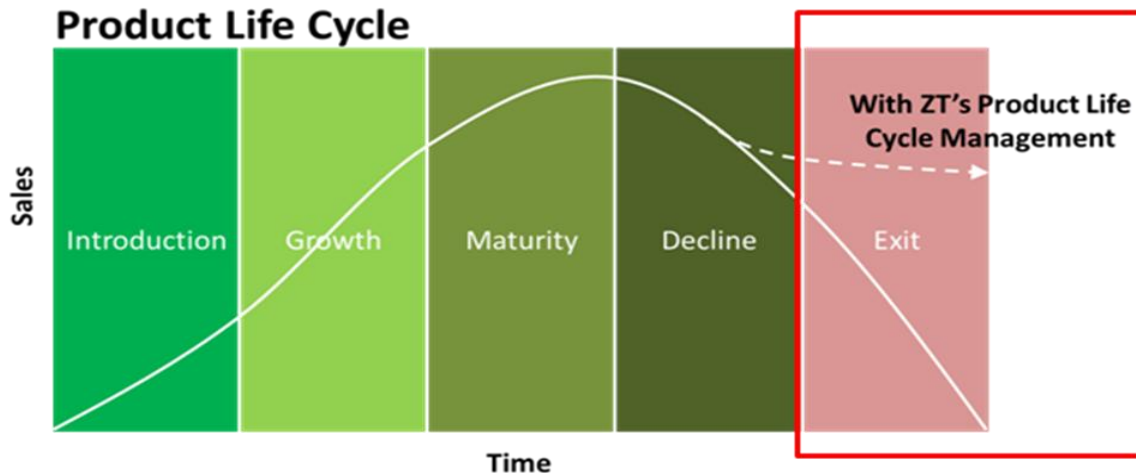


ZT - Your Legacy Product Support Partner

Our mission is to extend the life of your substantial investment in legacy equipment by eliminating obsolescence. We offer many customized options to support legacy products by providing advanced technical services ranging from technical support, to sustaining engineering, repair/replace/redesign options for defective and obsolete equipment, or provide a consolidation and migration strategy to newer and more advanced technologies.

We are committed to meeting your high standards of technical support for your legacy products. We will significantly reduce your existing OEM maintenance costs and give you the assurance that an experienced engineer will always be available, even after the OEM stops supporting the product.

In summary, at ZT we are committed to extend the Life of your Legacy Telecom Equipment



- By providing experienced technical resources
- By developing repair/replace/spare parts strategies
- By developing consolidation and migration strategies

Summary

- EoL Multi-Vendor Solution
- Extensive Experience in Maintenance and Support
- Best in Class to Fight Obsolescence by Extending the life of your Legacy Equipment
- At ZT Technology Solutions, quality of service is never compromised. You can sleep well at night knowing that ZT is maintaining your network.

For a free consultation contact:

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